

# MAKE

a program that does more

# HAPPEN

**STAPLES** Advantage

# What if you could get more?

Think about the current state of your purchasing. Do you know exactly where your budget is being spent? Are you satisfied with your ordering system? Are your suppliers helping you maximize the potential of your program?

At Staples Advantage<sup>®</sup>, office supplies are just a portion of our much broader offering. We offer a program that optimizes your spend, streamlines your purchasing, simplifies your processes, and gives you time back.

### **Increased leverage.**

Working with multiple vendors can undercut your ability to flex your buying power. Aggregating your purchases with Staples Advantage can save money, minimize your administrative burden and reduce complexity.

### **Fewer contacts, fewer invoices.**

Instead of keeping track of multiple reps, you can enjoy the simplicity of a single point of contact. Everything you order will arrive on one delivery truck. And you'll only have one invoice to process — potentially saving you thousands.

### **Deeper insight into spending.**

Ongoing reporting helps you see exactly where and how much you're spending. We provide visibility into compliance across departments, budget centers and locations, and work with you to keep users on-program.

\*The Hackett Group, 2009.



### **Did you know:**

Organizations with 22% fewer indirect suppliers achieve more than twice the savings on indirect spending.\*





### Did you know:

StaplesAdvantage.com has over 300,000 products so you can get everything your business needs to succeed.



# Way beyond office supplies.

## **Facilities and safety**

Make the most of your budget with our national purchasing power. And, our specialists can solve your toughest maintenance challenges.

## **Cleaning and breakroom**

Eighty-six percent of employees agree that taking breaks makes them more productive.\* We offer everything from coffee and energy drinks to healthy snacks.

## **Office products**

Your office always requires the basics: pens, paper, organizers. With Staples, you can order what you need whenever you need it — and get it fast.

\*Staples Survey, March 2014.

## **Furniture**

From one replacement cabinet to a full office redesign, Business Interiors By Staples<sup>sm</sup> offers commercial-grade furniture on time and on budget.

## **Technology**

From PCs and peripherals for your office to tablets that power your remote teams, Staples can support every part of your organization.

## **Print and promotional products**

Count on us for business cards and letterhead, marketing materials, forms and more — plus branded promo products to make customer connections.

# Better every day, year after year.

## **Easier daily management.**

What if your program ran itself? Your Staples Advantage account management team will take away the burden of day-to-day issues. You'll get access to all our resources and support with one phone call.

## **Improved consistency across locations.**

With Staples integrated national ordering and fulfillment systems, you can order and receive the same products — whether you have two offices or 200. All with fast, free delivery.

## **Stronger long-term results.**

Your program will do more than deliver the products you need. We provide cost efficiencies that grow year over year as we regularly search for opportunities to consolidate and conserve.

\*Aberdeen Research Group, 2008.



**Did you know:**

Organizations that use reporting data in their sourcing efforts save 67% more than companies that don't.\*

# Program benefits at a glance.

- The national brands you prefer, plus value-priced options
- Pricing tailored for your organization's needs
- An account manager to help you maximize your program
- National coverage for product consistency across all your locations
- Customized reporting so you'll see what you're buying and saving
- Targeted communications to help enforce compliance
- Easy online ordering
- Fast, free delivery

[StaplesAdvantage.com](http://StaplesAdvantage.com)

**MAKE  
more  
HAPPEN**